



THE CORPORATE COUNCIL ON

AFRICA

BRIDGING THE GAP

U.S.-AFRICA INFRASTRUCTURE CONFERENCE



SEPTEMBER 27-29, 2006 • WASHINGTON D.C.

**2006 U.S.
Infrastructure
Conference Co-
sponsors**

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Dear Colleagues:

On behalf of Timothy Richards, Senior Manager for International Trade and Investment at General Electric and the members of the planning committee, I am pleased to invite you to attend the Corporate Council on Africa's first annual U.S.-Africa Infrastructure Conference to be held from September 27-29, 2006 in Washington, D.C. The conference will bring together Ministers of Planning and Development from a number of African countries, as well as experts in infrastructure development and financing from the United States and from African countries.

The Corporate Council on Africa's first U.S.-Africa Conference is poised to be the largest event of its kind in North America. By showcasing and promoting sustainable private-public partnerships, the conference will address trade and export challenges created by inadequate infrastructure on the African continent. The conference will feature workshop and plenary sessions that align African participants with U.S. companies seeking innovative approaches to developing business and investment opportunities on the continent.

Focused on Africa's key growth sectors such as air, sea, road and rail transportation; water and sanitation; energy; and information and communications technology, the conference will feature high-level decision-makers, sector specific workshops, networking opportunities, and plenary forums on key topics such as best practices for accessing and financing projects.

We would also like to offer your company the opportunity to sponsor a workshop. The attached conference agenda and sponsorship menu will provide you with an overview of the selection of topics covered by the workshops as well as sponsorship levels and corresponding benefits. I strongly believe that everyone who attends the Infrastructure Conference will immensely benefit from the entire event. CCA has built a reputation for excellent programs, and I believe this conference will only enhanced that reputation.

We look forward to welcoming you and your colleagues to Washington, D.C. in September. Please do not hesitate to contact me with any questions about the workshops and your participation.

Sincerely,

Stephen Hayes
President

The Corporate Council on Africa invites you to participate in the first U.S.-Africa Infrastructure Conference focused on project development and financing for U.S. companies in Africa.

The Infrastructure Conference will provide you with the opportunity to:

- Obtain first-hand information on African infrastructure development projects
- Meet stakeholders involved in financing, risk mitigation and tender opportunities
- Introduce the latest tender opportunities

You will benefit from networking opportunities with African government officials, investors, capital markets experts, infrastructure providers, utility operators, and investment bankers.

Learn about risk mitigation programs offered by the U.S. government and multi-lateral institutions. Meet the people who can assist your business in expanding into the African market.

Plenary sessions & workshops will address:

- Airports & aviation
- Buildings & construction
- Energy, electrical grids, lighting & peripherals
- Heavy equipment
- IT/Communications
- Roads & rails
- Water, dams & bridges
- Project financing
- Legal considerations
- Logistics & distribution
- Public-private partnerships

Workshop panelists will include African Ministers of Planning and Finance, leading U.S. infrastructure companies, financial institutions, and international organizations.

Target Audience:

- U.S. businesses involved in infrastructure
- Representatives of U.S. and African governments
- Multi-lateral institutions including: the African Development Bank, IFC, Miga, NEPAD, the UNDP and the World Bank Group
- U.S. government agencies including Ex-Im Bank, MCC, OPIC, USAID and USTDA

Networking Opportunities:

Arranged Meetings

With advance notice, CCA will arrange one-on-one meetings between participants, as well as project sponsors and financiers. An information packet on presented projects

and investment opportunities will be provided to registered attendees before and during the conference.

Speed Networking Event

Participants are guaranteed to meet with project developers and financiers at this series of arranged five-minute introductory meetings. Bring your business cards and corporate brochures and learn about available projects.

Register Today!

Registration information and fees included in the registration form.

Register online at www.africacncl.org
Registration form must be accompanied by payment.
Onsite registration will open at 2 pm on Wednesday, September 27. Cash or credit card only. (\$50 surcharge)

Contact Information:

The Corporate Council on Africa (202) 835-1115

Registration/General

Kennia Somerville
ksomerville@africacncl.org

Sponsorship

Tim Bergstrom
tbergstrom@africacncl.org

Workshops

Vivienne Sequeira
vsequeira@africacncl.org

Venue/Accommodations:

Bethesda Marriott
(www.marriott.com)
5151 Pooks Hill Road
Bethesda, Maryland 20814 USA
Phone: 1-301-897-9400
Fax: 1-301-897-0192

Bethesda is located in the greater Washington, D.C. area. The closest subway stop is Bethesda Metro station on the Red Line. (www.wmata.com) A hotel shuttle is available to and from the Bethesda Metro station.

The Africa Journal: Infrastructure Conference, Fall 2006

A special edition of CCA's quarterly publication will coincide with the Infrastructure conference. Maximize your company's exposure at this event by advertising in The Africa Journal.

Advertising Inquiries: Ilda Diffley iddiffley@africacncl.org
Kathleen Wells kwells@africacncl.org

2006 U.S.-AFRICA INFRASTRUCTURE CONFERENCE

SCHEDULE OF EVENTS

WEDNESDAY, SEPTEMBER 27, 2006

2:30-6:30 pm Registration
 6:30-7:30 pm Reception
 7:30-9:00 pm Dinner
 THE IMPORTANCE OF INFRASTRUCTURE IN AFRICA

**OPENING RECEPTION AND DINNER:
 THE IMPORTANCE OF INFRASTRUCTURE IN AFRICA**

THURSDAY, SEPTEMBER 28, 2006

7:00-8:45 am Continental Breakfast
 9:00-10:00 am Opening Plenary:
 WHY INFRASTRUCTURE?
 10:15-11:15 am Three Workshops, Series A
 11:30-12:30 pm Three Workshops, Series B
 12:30-1:45 pm **Buffet Lunch**
 1:45-2:45 pm Plenary Two:
 REGIONAL INTEGRATION
 3:00-4:00 pm Three Workshops, Series A
 4:15-5:15 pm Four Workshops, Series B
 5:30-6:45 pm **Speed Networking**

OPENING PLENARY: WHY INFRASTRUCTURE?

REGIONAL PROJECTS: SOUTHERN AFRICA	TELECOMMUNICATION	ROADS & BRIDGES
REGIONAL PROJECTS: EAST AFRICA	IT	ENERGY AND ELECTRICAL GRIDS

PLENARY TWO: REGIONAL INTEGRATION

PORTS	REGIONAL PROJECTS: NORTH AFRICA	MANAGING COMMERCIAL RISK
AIRPORTS AND AVIATION	REGIONAL PROJECTS: WEST AFRICA	BUSINESS PRACTICES & TRANSPARENCY
		POTABLE WATER & SANITATION

SPEED NETWORKING

FRIDAY, SEPTEMBER 29, 2006

7:00-8:45 am Continental Breakfast
7:30-8:30 am Discussion Breakfast
 9:00-10:00 am Plenary Three:
 FINANCING YOUR PROJECTS
 10:15-11:15 am Three Workshops, Series A
 11:30-12:30 pm Three Workshops, Series B
 1:00-2:15 pm **Closing Luncheon**

PLENARY THREE: FINANCING YOUR PROJECTS

PUBLIC -PRIVATE PARTNERSHIPS	CREDIT RISK MITIGATION	RAILWAYS
HOUSING AND CONSTRUCTION	FINANCING YOUR PROJECTS	LOGISTICS & DISTRIBUTION

**CLOSING LUNCHEON: THE WAY FORWARD FOR
 U.S. INFRASTRUCTURE DEVELOPMENT IN AFRICA**

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Registration information

Fax your registration form to (202) 835-1117

Register online at www.africacncl.org

Mail your registration form:
The Corporate Council on Africa
Attn: Infrastructure Conference
1100 17th Street, N.W., Suite 1100
Washington, D.C. 20036

For updated information

Please view the CCA website at www.africacncl.org

Forum prices

Early Bird (July 14, 2006)	Price	# of tickets
CCA Members	\$650	_____
Non Members	\$950	_____
After July 14, 2006		
CCA Members	\$950	_____
Non Members	\$1400	_____

Registrant details

Each registrant must complete

☐ Mr ☐ Mrs ☐ Miss ☐ Ms ☐ Dr ☐ Other

Name _____

Title _____

Organization _____

Type of business _____

Address _____

City _____

State _____

Country _____

Email _____

Zip _____

Telephone _____

Fax _____

Payment options

By check: Mail to:
The Corporate Council on Africa
1100 17th Street, N.W., Suite 1100
Washington, D.C. 20036, USA

Payment by check will NOT be accepted on-site.

By credit card:
Please debit my card _____ Total payment

☐ Visa ☐ American Express ☐ Master Card ☐ Diners Club

Card no. _____

Expiry date _____

Cardholder's name _____

Signature _____

Card billing address (if different from registrant)

Terms of payment

Your forum registration is not guaranteed until payment has been received.

Payment policy

Pre-registration closes on September 15, 2006. Payment includes all scheduled meal functions, refreshments, receptions and registration/forum materials. Your registration will not be confirmed until payment is received. **Registration form must be accompanied by full payment.**

Payment must be in full to guarantee participation and services.

Signature _____

I agree to CCA's payment terms

Cancellation policy

All cancellations must be submitted in writing. A written cancellation received on or before July 31, 2006 will be eligible for a full refund. Written cancellations received after July 31, 2006, but prior to September 1, 2006 are eligible for a 50% refund. Cancellations received on or after September 1, 2006 are not eligible for refunds; however, registrations may be transferred to other qualified individuals upon written request before September 15, 2006.

Venue/Accommodations

A special room rate of \$199.00/night has been negotiated for forum participants. Please contact the hotel by September 6, 2006 to secure the rate. Participants are responsible for their own hotel reservations.

Bethesda Marriott
5151 Pooks Hill Road
Bethesda, Maryland 20814 USA
Phone: 1-301-897-9400
Fax: 1-301-897-0192

International attendees:

If you do not hold a U.S. passport or a passport from visa-waiver countries, you are strongly encouraged to contact the nearest U.S. embassy or consulate as soon as possible to schedule an interview for a visa. The visa process can be lengthy. You MUST have a valid visa to enter the United States. The Corporate Council on Africa cannot provide any assistance concerning visa procurement. The decision to grant a visa is at the sole discretion of the U.S. embassy in your country.

Thank you for registering for the
U.S.-Africa Infrastructure Conference.

If you have any questions please
contact us at cca@afriacncl.org or
202-835-1115.



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**FOR IMMEDIATE RELEASE
July 17, 2006**

CONTACT: Ilda Diffley

Email: idiffley@africacncl.org

Tel: 202 835 1115

First of Its Kind U.S.-Africa Infrastructure Conference

Washington, D.C. – A first of its kind U.S. conference led by the American private sector will showcase business opportunities in infrastructure on the African continent.

The Washington, D.C.-based Corporate Council on Africa (CCA) will host its first annual *U.S.-Africa Infrastructure Conference* from September 27-29, 2006 in Washington, D.C. The conference will focus on Africa's key growth sectors including water, energy, roads and rails, transportation, as well as information and communications technology (ICT).

"The fact is, the U.S. private sector is leading this first major effort for infrastructure investment in Africa. We are all committed to its success," said CCA president Stephen Hayes.

Inadequate infrastructure is one of the greatest impediments to U.S. business growth on the African continent and makes it increasingly difficult for African economies to compete globally. Improved infrastructure would reduce cost and increase process efficiency along the value chain. It would also make it possible for African economies to achieve the 7 percent annual growth rate necessary to reduce poverty.

Hayes believes the infrastructure conference will stimulate partnerships between U.S. companies and their African counterparts, despite fierce competition from China and India.

"The high quality and efficient implementation of U.S. companies position them to win infrastructure bids in Africa. I think there will be growing opportunities for partnerships with companies who are already active in Africa. I am thinking of companies from South Africa, Egypt, Israel, Turkey and Nigeria."

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**FOR IMMEDIATE RELEASE
August 1, 2006**

CONTACT: Ilda Diffley

Email: ildiffley@africacncl.org

Tel: 202 835 1115

**Robert Mosbacher, Jr., the President and Chief Executive Officer
(CEO) of OPIC will address the First annual U.S. Africa
Infrastructure Conference**

Mr. Robert Mosbacher, Jr., the President and Chief Executive Officer (CEO) of the Overseas Private Investment Corporation (OPIC) will address the first U.S.-Africa Infrastructure Conference. Mr. Mosbacher has accepted an invitation to participate in a plenary session on project financing at the conference, organized by the Corporate Council on Africa, in Washington, D.C. from September 27-29, 2006.

Mr. Mosbacher's remarks will focus on opportunities and obstacles in financing infrastructure projects in Africa based on his extensive experience as CEO of OPIC as well as his past experiences as President and CEO of Mosbacher Energy Company of Houston, Texas, an independent oil and gas exploration and production company and his Vice Chairmanship of Mosbacher Power Group, an independent electric power developer.

Focused on Africa's key growth sectors such as air, sea, road and rail transportation; water and sanitation; energy; and information and communications technology, the U.S. Africa Infrastructure Conference will examine the trade and export challenges caused by inadequate infrastructure and promote sustainable private-public partnerships for the creation and development of the infrastructure projects and programs needed on the African continent.

To register or obtain more information on the U.S.-Africa Infrastructure Conference, visit www.africacncl.org or contact Tim Bergstrom at (202) 835-1115 or at cca@africacncl.org.

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FOR IMMEDIATE RELEASE

August 18, 2006

CONTACT: Ilda Diffley

Email: iddiffley@africacncl.org

Tel: 202 835 1115

**Department of Commerce to Co-Sponsor CCA Infrastructure
Conference**

Washington, D.C. – The U.S. Department of Commerce (DOC) will co-sponsor the first annual U.S.-Africa Infrastructure Conference from September 27-29, 2006 in Washington, D.C.

“The Department is honored to be co sponsoring this conference with CCA. Infrastructure is vital to fostering prosperity and Commerce in Africa,” said Kevin Boyd, Director of the Office of Africa at the U.S. Department of Commerce. “There are tremendous opportunities for U.S. companies in African infrastructure projects.”

A first of its kind in the U.S, the Infrastructure Conference will focus on Africa’s key growth sectors including water, energy, roads and rails, transportation, as well as information and communications technology (ICT).

“The DOC’s support will help to bring U.S. businesses to the table. We need to bridge the gap between U.S. businesses and infrastructure opportunities available on the continent. The DOC support will ultimately enhance the U.S. private sector’s involvement in developing Africa’s trade capacity,” stated CCA president Stephen Hayes.

Inadequate infrastructure is one of the greatest impediments to U.S. business growth on the African continent and makes it increasingly difficult for African economies to compete globally.

“It is up to U.S. companies interested in market expansion to take the lead in this area and explore the current push for development in Africa before the momentum passes, or is lost to countries and regions that show a greater sense of urgency,” Hayes concluded.

The first annual U.S.-Africa Infrastructure Conference will address global best practices in financing, risk mitigation and project development. The conference is sponsored by Africa Investor, Corporate Africa, General Electric, Hewlett Packard, Hunton & Williams, Oracle, Partnership to End Poverty, ProConsult, Schaffer Global Group and South African Airways.

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SPONSORSHIP CATEGORIES

TITANIUM Level (\$150,000)

- Ten (10) complimentary admissions to the conference
- One (1) corporate table
- Full page ad in The Africa Journal Energy Issue
- CCA staff member assigned to work with you throughout Forum
- Facilitation of private meetings with African VIP or other plenary speakers
- Major speaking role by senior company executive at a plenary event
- First priority seating for your company executives at all meals and sessions
- Company name prominently displayed on all publications as major sponsor
- Corporate logo prominently displayed during plenary events
- Recognition as workshop sponsor
- Recognition as workshop sponsor
- Opportunity to distribute corporate gifts
- Opportunity to host private reception

PLATINUM Level (\$100,000)

- Seven (7) complimentary admissions to the conference
- One (1) corporate table
- Facilitation of private meetings with African VIP or other plenary speakers
- High priority seating for your company executives at all meals and sessions
- Half-page ad in The Africa Journal
- Company name prominently displayed on all publications as major sponsor
- Opportunity to participate on workshop panel
- Corporate logo prominently displayed during plenary events
- Recognition as workshop sponsor
- Opportunity to distribute corporate gifts

GOLD Level (\$50,000)

- Five (5) complimentary admissions to the conference
- One (1) corporate table
- Priority seating for one company executive at all meals
- Company name displayed on all publications as major sponsor
- Opportunity to participate on workshop panel
- Corporate logo displayed during the event
- Recognition as workshop sponsor
- Opportunity to distribute corporate gifts

SILVER Level (\$25,000)

- Four (4) complimentary admissions to the conference
- Company name displayed on all publications as a sponsor
- Recognition as sponsor of workshop
- Opportunity to distribute corporate gifts
- Corporate logo displayed during the event

BRONZE Level (\$15,000)

- Three (3) complimentary admission to the conference
- Company name displayed on all publications as a sponsor
- Recognition as sponsor of workshop
- Opportunity to participate on workshop panel
- Corporate logo displayed during the event

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